

Alfanar supports **start-up** and **established** organisations that meet Alfanar's selection criteria:

- Imaginative ideas meeting a compelling and demonstrable need within a community
- Enterprising leadership and culture
- Long-term focus
- Commitment to internal income generation and cost recovery
- Dedication to organisational development
- Alignment with Alfanar's core values

Alfanar assesses potential partners through a structured selection process run by Alfanar's in-country Investments team. Partnerships are approved by the Board of Trustees before funds are disbursed.

Pipeline

Annual call for proposals
Proposals assessed against Alfanar selection criteria
Short-list of prospective investments advances to screening

Screening

Alfanar meets with short-listed organisations to assess leadership, program model, organizational infrastructure and penetration within community
Proposal clarifications & revisions
Final list of prospective investments is presented to Board of Trustees
Proposals receiving approval in principle proceed to due diligence

Due Diligence

Alfanar engages in an intensive mentoring process with finalists, helping hone each organisation's program model, proposal, and budget
Alfanar reserves the right to drop any proposal that does not effectively engage in this process
Project Approval Document sent to Board Chairperson recommending final approval

Management

Alfanar meet with partners regularly, providing guidance on issues like planning, budgeting, pricing, cost recovery, evaluation, fundraising, etc.
Grants disbursed in 2-4 payments
Partners send quarterly financial and technical reports to Alfanar
Alfanar reviews reports, evaluates progress on social objectives, and calculates lives directly impacted
Alfanar reviews receipts, bank statements, and expenditure documentation
Board receives quarterly reports
Annual internal evaluation of investment outcomes conducted before renewing commitment